

**SELECTED FINANCIAL DATA**  
as of December 31, 2015

Name of Industrial Bank	Location	Assets	Total Loans	Loan Loss Reserve	Deposits	Capital	Net Income	ROA	ROE
Balboa Thrift and Loan Association	Chula Vista	215,434	197,225	2,642	178,232	36,024	2,111	0.98%	5.86%
Community Commerce Bank	Claremont	180,664	124,425	3,696	94,197	51,050	2,868	1.59%	5.62%
Rancho Santa Fe Thrift & Loan Association	San Marcos	66,492	57,177	537	38,497	27,407	649	0.98%	2.37%